Beginning balance October 01,	2018	\$77,590.11
Ending Balance September 30, 2	2019	\$75,654.0 <u>1</u>
Messenger Print		\$31,971.60
PRESORT, Inc	\$ 3,020.63	
Editor in Chief	\$15,583.90	
CSAS Institutional Duane Treest	\$	25.49
Librarian- Kevin Lilly	\$ 1,158.95	
US Postal Service		\$ 4,050.00
Business Manager		\$ 2,384.12
A3ROCKS (Internet)	\$ 21	183.25
MCKINNEY BOOK KEEPING (TAXES FILED)	\$	200.00
2 <sup>nd</sup> V-President Dave Miller	\$	44.67
President (King Ross)	\$	37.95
TRAVEL EXPENSE (For Officers)	\$ 14	36.77
Deposits: \$56,915.87 Paypal deposits \$ 3,656.91 <u>Total deposit: \$60,572.78</u> TOTAL EXPENSE FOR	ć c	007 22
Tax Year: Oct 1, 2018-Sept 30, 2019 OUR Current Bank Statement is	\$ 62	2,097.33

\$103,414.16 as of 03-12-2020

# **Business Manager – Mr. Terry Goette**

CSAS MEMBERSHIP REPORT 2020

Total membership mailing No. for 4<sup>th</sup> qtr. 2019 3171 up from 3085 4th qtr. 2019 by 86 members

NEW SECOND QTR. 2020 MEMBERS 152

CURRENT MEMBERSHIP 2872

1<sup>ST</sup> QTR MEMBERSHIP 2020 -- 2366 2019, --2314

2<sup>ND</sup> QTR MEMBERS 506 ------

2<sup>ND</sup> QTR 2020 136 NEW MEMBERS, 2019 188 DOWN 52

MEMBERSHIP FROM 2019 STILL UN SIGNED 711

**5 NONMEMBERS IN JOURNAL JANUARY ISSUE** 

2 OFFICERS OF STATES NONMEMBERS (ONE OF THEM NEVER HAS BEEN)

10 UNABLE TO FORWARD AND THIS IS A NEW ONE, 1 PERSON REFUSED TO ACCEPT (FROM VERMONT)

527 FROM 2016 DIDN'T RENEW

490 FROM 2017

611 FROM 2018

711 FROM 2019 (AS OF YET) HAVEN'T RENEWED

THAT IS A TOTAL OF 1299 (SO FAR) SINCE 2016

2 STATE OFFICERS (DOWN FROM 6) NOT MEMBERS

(EDITOR AR. NEVER. -- FL. PRESIDENT 2018)

# Librarian – Mr. Kevin Lilly

# Librarian report

(Jan. 1, 2019 to Dec. 31, 2019 plus current status)

Total number of journals in the library as of March 28, 2020: 9,464 compared to 9,457 this time last year and 9,789 in the spring of 2018. Our inventory grew by 7 journals. The current figure reflects conducting a complete inventory count this spring to ensure the inventory list is 100 percent accurate.

Inventory valuation as of March 28, 2020: \$65,038.50 compared to \$64,558 compared to this time last year. That's an increase of \$480.50.

Total number of journals sold in 2019: 520

Total amount of revenue (including difference in shipping paid by buyers) generated after deduction of PayPal fees: \$2,396.73

Total PayPal fees, including on a donation received and on Central States membership dues: \$104.88

Total amount of shipping paid by customers: \$594.80

Total amount of shipping expenses paid by CSAS: \$551.96 (a difference of \$42.84)

Quickjoin memberships: 7 at \$25 and \$27 for the membership minus \$7.37 in PayPal fees for a total of \$175.59

#### Journals obtained in 2019

- 2018 journals from Terry Goette 219 no cost to CSAS incurred
- Collinsville
  - Journals purchased at 2019 Collinsville Show for CSAS inventory 35 journals for \$125 plus 29 surplus journals in trade (included a nice edition of 1954-1)
- On. Aug. 15, paid \$9.62 for 1971-3, which we did not have, to edge closer to a complete set for CSAS
- On Oct. 13, paid \$13.97 for 1999-1 (hard to find), 1999-2, 1999-3 and 1999-4 (hard to find) (\$3.50 each; we sell them for \$5.50 each)
- On Oct. 15, paid \$50 for 71 journals, including hard-to-find editions (\$0.70 each; we sell them for \$5.50 each)

# Librarian - Mr. Kevin Lilly - continued

• On Nov. 30, paid \$20.78 for 10 hard-to-find editions (\$2.78 each; we sell them for \$5.50 each)

Total journals added to inventory: 340 at a cost of \$219.37

#### Donation

In September 2019, CSAS received a \$100 donation from Edward Oppenheimer of Mobile, Alabama. With the \$3.20 PayPal fee, the net amount is \$96.80. Here is the note that accompanied the donation: This donation is in memory of Henry C. Daniel, Jr of Waynesboro, GA from Eddie and Anne. Please acknowledge this to Mrs. H. C. Daniel, Jr., P.O. Box 119, Waynesboro, GA 30830.

# **Items for discussion**

#### **Collecting a set for CSAS**

I have been tasked by Editor-in-Chief Steven Cooper with the project of collecting a complete set of journals for CSAS. We are only five journals away from a complete set. We still need the following journals:

- 1954-2
- 1955-1
- 1955-3
- 1955-4
- 1958-3

I'm actively seeking these editions and hope by this time next year I will have good news to report. If you know where I can obtain any of the above journals, please don't hesitate to reach out to me.

#### **CONTACT INFO**

Kevin Lilly 148 Banta St. Franklin, IN 46131 C: 765-273-0980 Email: LibrarianCSAJ@gmail.com

# Editor-in-Chief – Mr. Steven Cooper

### **Editor's Report March 2020**

This past year was very successful for the Journal. We had many articles come in and some superb issues. Each Journal was finished well ahead of schedule in hoping that they would be available to the membership on the first of the month published (January, April, July, and October). As editor, I contacted the societies by phone and email to get the correct show dates and officer information. Once in a while a mistake is made, but when it has occurred I have tried to make it right by either posting the show on the internet and/or fixing it in the next issue.

Our JSTOR royalties equaled \$3601.37, which were paid at the end of March 2019. We will receive an additional payment for 2019 in a few weeks. So far JSTOR has been a remarkable win for your publication, netting the treasury \$15,000+ and making our past issues (all the way back to 1954) available to institutions and professionals.

Our relationship with our printer, Messenger Printing, has never been better. They are quick to respond to any problems, and they rapidly provide us with our proofs. This last year saw the addition of a coated cover and a new paper that really shows off color well. These upgrades were made at no cost to us. We are currently printing 4000 copies, which still seems to meet our current needs. We continue to print the issue with black and white and color sections, which keep our costs down. In fact, society dues completely cover the cost of each issue.

At the end of this year, the Iowa society is having a 50<sup>th</sup> Anniversary issue, which will come out in October. It will be 112 pages, all in color. As in the past, the expansion of the issue will be funded by their society.

This marks my 13<sup>th</sup> year as editor. In that time I have produced over 3100 pages for the societies. This has been quite a task, but it has been a great honor to serve everyone in the collecting community.

Steven R. Cooper Editor - CSAJ

# **Publishing & Finance Committee – Dr. Jeff Pyle**

March 15, 2020

### For the year of 2019 (Tax year of 2018)

### **Duties:**

Reviewed and edited 4 journals

Reviewed the records, invoices, receipts and deposits of the Secretary Treasurer

Net income/loss from Tax Return (Fiscal year is from 10/1/year to 9/30/next year)

2014 = (1,411.00) 2015 = +7,436.00 2016 = +1,711.00 2017 = +23,590.00 2018 = (3,105)

Ending Net Assets as of 9/30/2019 = \$75,654.00 (down \$3,105.00)

(The current Federal mileage rate as of 1/1/2020 is \$0.575 per mile)

### **Recommendations:**

No changes to the current dues structure. However if negative income persists for another year, dues increases will likely be necessary.

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### Legislative and Monitoring update – Mr. Dick Austin

Due to the continual political parties battles going on in Washington, nothing has come up concerning the collection of artifacts in the U.S. – called the Stop Acts.